

Who is the *BOSS*?  
BOSS says, "DWYSYWD"  
(do what you say you will do)



# Are you the Boss?



# Who's the Boss?

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- Do you run the business

OR

- Does the business run you?
  
- Are you too busy being in the business to run the business?
  
- Does it seem at times that you are the slave and everyone else is the master?

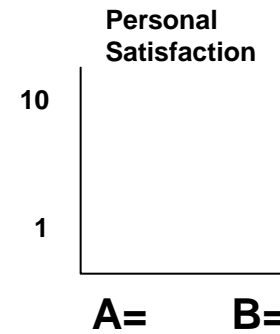
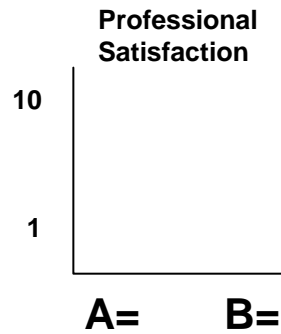
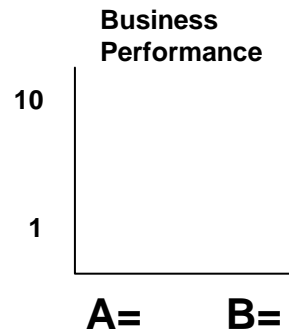
# How can the “BOSS” help?

- BOSS Consulting was formed to provide a process-oriented business environment within which to help others achieve success. Others include:
  - Business Owners – new and mature businesses
  - IT organizations within the business trying to align with business
  - Senior Health Care service providers
  - Senior Health Care consumers and family facing life transitions
- As a business owner, why not consider some help? Help includes:
  - Business plan and self-assessment review
  - Objective review and recommendation for meeting business and personal goals
  - “Coaching” as opposed to “doing your job for you”
  - Results value that will pay for the help

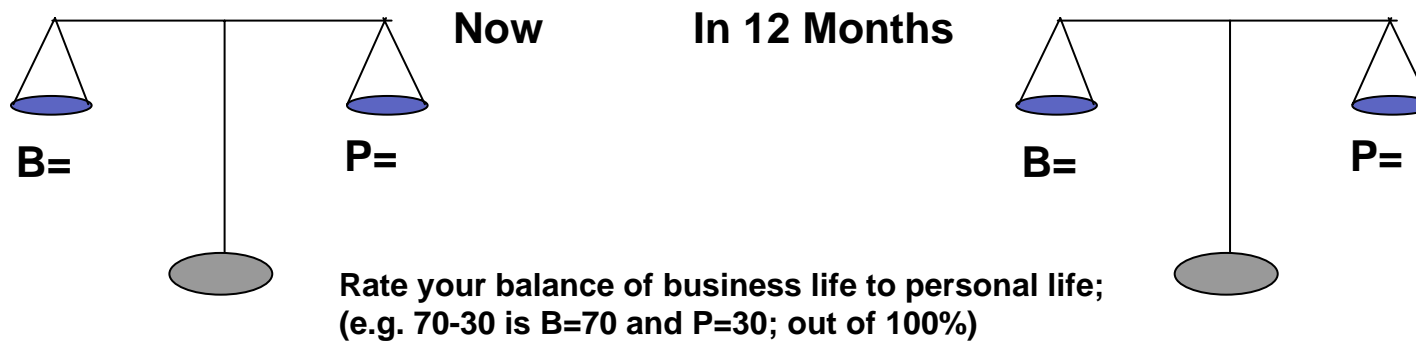


*BOSS Consulting*

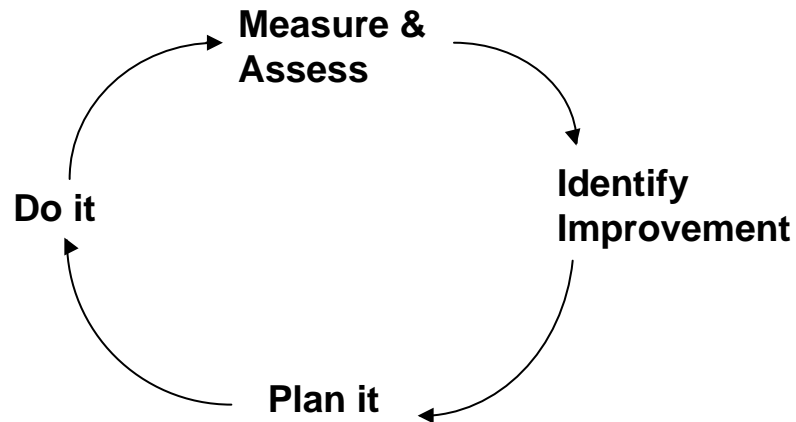
# Are you a candidate for business coaching?



Rate yourself on a scale of 1-10; A is where you are now and B is where you want to be 12 months from now.



# How to continuously Improve? And... How to repeat it?



## Continuous Improvement Cycle

## Systematize

Document

Educate

Train

Validate

Automate

# So... are you a candidate for business coaching?

- Do all of your stakeholders agree with your plans and objectives; are your objectives aligned?
  - Customers? Suppliers?
  - Employees? Your Family?
- Coaching value is measured in better results; professionally and personally.
- BOSS Consulting has no magic; just experience in performance improvement through people. BOSS brings objective analysis, sincere caring, and a value-based approach to business.
- Are you prepared to change? Are you open to new ways to think and alternative ways to behave?

# What are the BOSS unique selling points?

- Guaranteed results – mutual assessment of the value of BOSS recommendations or no invoicing
- BOSS “walks in the owner’s moccasins” – treats every business as though it were his own
- BOSS cares about people – from the owner to the part time contractor – whoever contributes to business results
- The BOSS rule is to under commit and to over deliver – DWYSYWD
- BOSS support is unwavering – regardless of the goodness or badness of the business condition
- Affordable – low overhead; BOSS operates on the same principles they preach



# What next?

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- Contact Al Brehl at BOSS Consulting to arrange a free initial assessment. You have nothing to lose.
- BOSS also offers leadership in IT to assure that IT costs and processes are in balance with the overall business.



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# *BOSS*

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