

Who is the *BOSS*?
BOSS says, "DWYSYWD"
(do what you say you will do)



Are you the Boss?



Who's the Boss?

- Do you run the business

OR

- Does the business run you?

- Are you too busy being in the business to run the business?

- Does it seem at times that you are the slave and everyone else is the master?



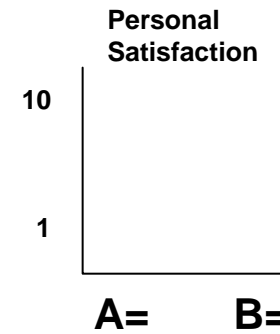
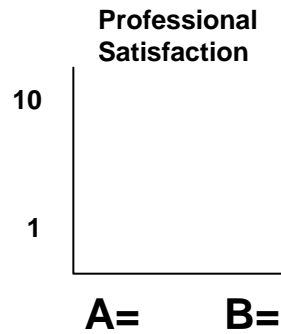
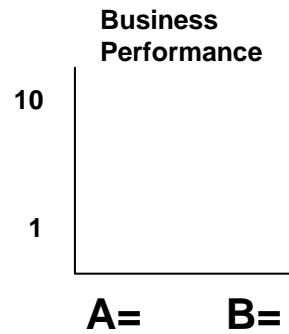
How can the “BOSS” help?

- BOSS Consulting was formed to provide a process-oriented business environment within which to help others achieve success. Others include:
 - Business Owners – new and mature businesses
 - IT organizations within the business trying to align with business
 - Senior Health Care service providers
 - Senior Health Care consumers and family facing life transitions
- As a business owner, why not consider some help? Help includes:
 - Business plan and self-assessment review
 - Objective review and recommendation for meeting business and personal goals
 - “Coaching” as opposed to “doing your job for you”
 - Results value that will pay for the help

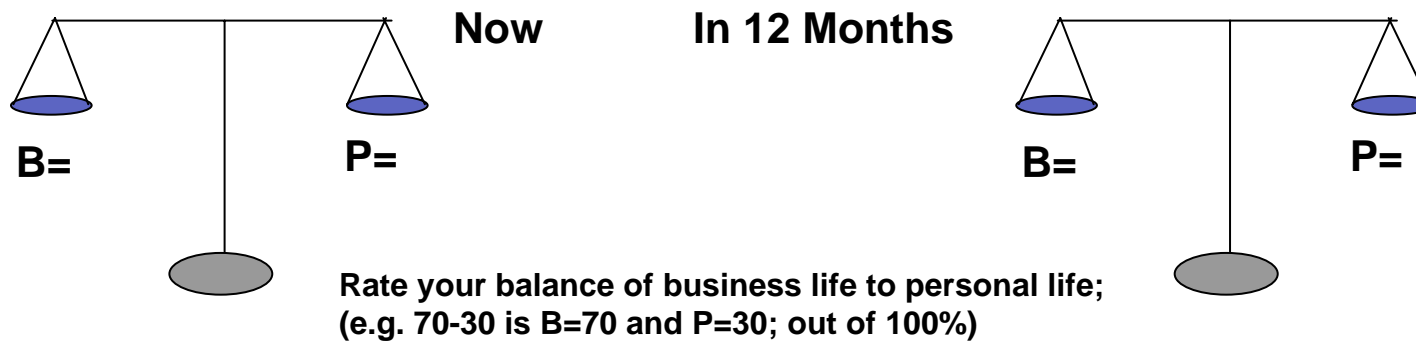


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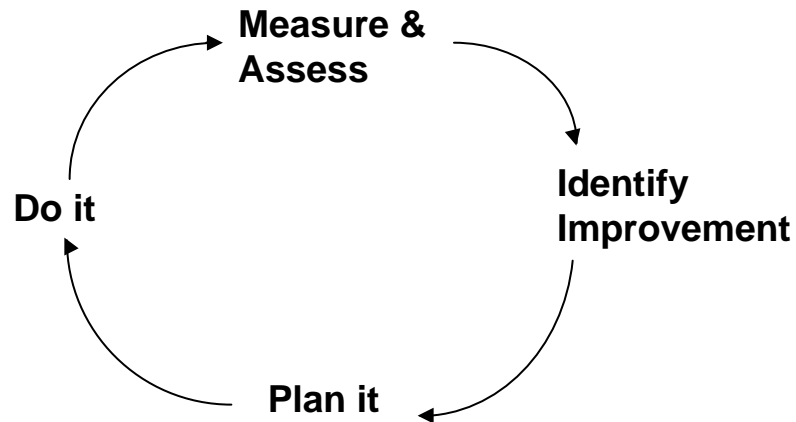
Are you a candidate for business coaching?



Rate yourself on a scale of 1-10; A is where you are now and B is where you want to be 12 months from now.



How to continuously Improve? And... How to repeat it?



Continuous Improvement Cycle

Systematize

Document

Educate

Train

Validate

Automate

So... are you a candidate for business coaching?

- Do all of your stakeholders agree with your plans and objectives; are your objectives aligned?
 - Customers? Suppliers?
 - Employees? Your Family?
- Coaching value is measured in better results; professionally and personally.
- BOSS Consulting has no magic; just experience in performance improvement through people. BOSS brings objective analysis, sincere caring, and a value-based approach to business.
- Are you prepared to change? Are you open to new ways to think and alternative ways to behave?

What are the BOSS unique selling points?

- Guaranteed results – mutual assessment of the value of BOSS recommendations or no invoicing
- BOSS “walks in the owner’s moccasins” – treats every business as though it were his own
- BOSS cares about people – from the owner to the part time contractor – whoever contributes to business results
- The BOSS rule is to under commit and to over deliver – DWYSYWD
- BOSS support is unwavering – regardless of the goodness or badness of the business condition
- Affordable – low overhead; BOSS operates on the same principles they preach



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What next?

- Contact Al Brehl at BOSS Consulting to arrange a free initial assessment. You have nothing to lose.
- BOSS also offers leadership in IT to assure that IT costs and processes are in balance with the overall business.

BOSS Consulting
of Columbus, LLC
Business Optimization &
Support Services

P.O. Box 20201
Columbus, OH 43220

Phone: 614-459-4318
Mobile: 614-570-4884
Fax: 614-459-1481

E-mail: albrehl@boss-counsel.com

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